David Park dba Snow White Dry Cleaners 2288 Max St. San Jose, CA 95135 408-971-3333

March 24, 2020

Tracy Johnson Acme Development Management 23233 Oak Ave. Suite 3000 San Jose CA 94597

RE: Rent Adjustment Request

Dear Ms. Johnson:

I am the business owner of Snow White Dry Cleaners, one of your tenants, located at 2288 Max St., San Jose, CA 95135.

As we all know, the entire Bay Area has been hit hard by COVID 19. It has inflicted severe hardship on many businesses, including my own.

I am reaching out to you to let you know the current hardship my family and business are going through, and to ask for your help in accommodating our economic struggle.

Even though dry-cleaners and laundry services providers have been designated as "essential businesses" and are allowed to continue operations during the Shelter-in-Place period, most of the dry-cleaners, including mine, are experiencing a sharp decline in business.

The sales volume in March has decreased by 80% compared to that of January 2020. For me and my family, this is a frightening time we have never experienced before.

Due to the substantial loss in income, I am afraid that I won't be able to pay the next month's (or maybe beyond the next month) rent as usual.

We would like to inquire if you can offer any alternative payment arrangements that may accommodate this unprecedented situation. I do not know how much longer that I can continue to operate without such an alternative arrangement.

I hope you can understand my suffering and extend your supporting hand in this crucial time.

If you have any questions, feel free to contact $me \ at \ 408-971-3333$

Sincerely,

David Park